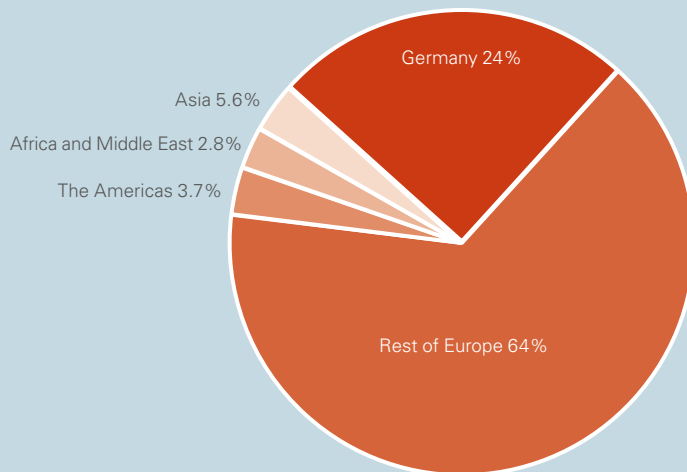




Group sales by region

Financial year 2022



1.66 bn €
sales p.a. (consolidated)



1000+
employees

Competence in Solutions

Facts & Figures

Biesterfeld Group – your international distribution partner in the field of plastics, rubber and specialty chemicals.

- › A fully family-owned group of companies with 117 years of business tradition
- › Business divisions: Biesterfeld Plastic, Biesterfeld Spezialchemie, Biesterfeld Performance Rubber
- › Focuses on specialized market know-how and application-based technical advice across numerous industries
- › Subsidiaries in more than 50 countries, serving more than 20.000 customers in more than 120 countries



948 m €
sales

Biesterfeld Plastic

Biesterfeld Plastic is a leading international distributor for the plastics industry in Europe, North Africa, Latin America and in the growth region South East Asia.

- › Complete, homogeneous product portfolios in the areas of advanced polymers, engineering polymers, high performance polymers, performance elastomers and sustainable polymer solutions
- › Long-standing sales partnerships with leading international suppliers (e.g. Celanese, DuPont, ExxonMobil, INEOS, BASF, Solvay, CHIMEI and LG Chem) – mostly on an exclusive basis
- › Broad range of services: independent material recommendations, customised commercial and logistical solutions, advice on product development and process optimisation offers
- › Extensive decentralised sales network with local contact persons

Biesterfeld Spezialchemie

Biesterfeld Spezialchemie is one of the leading international distributors of specialty chemical products, pharma and food ingredients.

- › Diverse product portfolio focusing on the requirements of selected industries, including composites and tooling, personal care and cleaning, healthcare, paints and coatings, adhesives, polyurethanes, construction, nutrition, food supplements, electric, electronic and energy
- › Active market development combined with high innovation capacities
- › Application-based laboratories
- › Customer-specific advice from specialists with solution-oriented technical expertise and extensive market know-how
- › Long-standing cooperations with leading global suppliers – mostly on an exclusive basis
- › Proximity to customers thanks to branches in Europe, North Africa, Latin America and in the growth region South East Asia



547 m €
sales



Biesterfeld Performance Rubber

Biesterfeld Performance Rubber is a leading international distributor for the rubber processing industry.

- › A comprehensive product portfolio: high performance polymers, technical elastomers, additives and customised silicone rubber compounds
- › Application-based technical advice and innovative customer solutions, provided by local contact persons
- › Long-standing partnerships with global market leaders in the rubber industry
- › Local presence in Europe, Latin America, North Africa and in the growth region South East Asia



85 m €
sales



Smart. Sustainable. Solutions.

As an international family-owned company, sustainable action has always been one of our core values.

- › We are convinced that sustainability can only be achieved through an equal commitment to the three pillars: economic, environmental and social responsibility.
- › Against this backdrop, we pursue a holistic approach to sustainability in our operating business that takes into account the specific requirements of various markets and industries.
- › Day by day, we work closely with our suppliers and customers to continuously make our product portfolio more sustainable.

Biesterfeld ChemLogS

Biesterfeld ChemLogS ensures the implementation and support of quality and safety management systems (QSHE) as well as responsible care standards within the international chemical sector.

BIT-SERV

As a full-service IT provider, BIT-SERV specialises in the development, implementation and operation of specific business applications. Its core areas are SAP®-ERP applications, internet/intranet, e-commerce and system technology/data processing centres.



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